

# Solar Quote

MAY 12, 2021



We can help you with

Roofing, Solar, Windows & Doors

scoville.business@gmail.com  
561-888-3565



ELON MUSK

123 genius lane  
San Antonio, Tx

# INTRODUCTION

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Hi Elon,

Congratulations on your decision to help transition the world to a more sustainable future! Your new Tesla Solar Glass Roof will look amazing and will no doubt be the talk of the neighborhood. We appreciate the opportunity to provide more information regarding your upcoming solar project.

The following estimate is for:

1. Prepare area for solar panel installation
2. Supply and install new materials
3. Clean up of entire work area
4. Clean all gutters following installation
5. Your own dedicated Production Scheduling team
6. All employees have full WCB and liability insurance coverage
7. We are Licensed to work in your geographical region
8. Audit of all work completed by Quality Control Officer
9. 5-year Warranty on complete projects

We don't want you to be personally liable should a worker happen to get injured therefore, maintain the highest safety program and have WCB coverage for all employees and crews. We carry two million liability insurance.

Once the job is complete, one of our Quality Control Officers from our Audit Division inspects your project to make sure we did everything correct and up to our strict standards and site is spotless.

If you have any questions, please give me a call. We always want to provide the best value to our clients. If we are outside your budget, please let me know and we will do our best to work within that.

Kind regards,

**chris scoville**

Salesperson

8137670236

scoville.business@gmail.com

# INSPECTION PHOTOS

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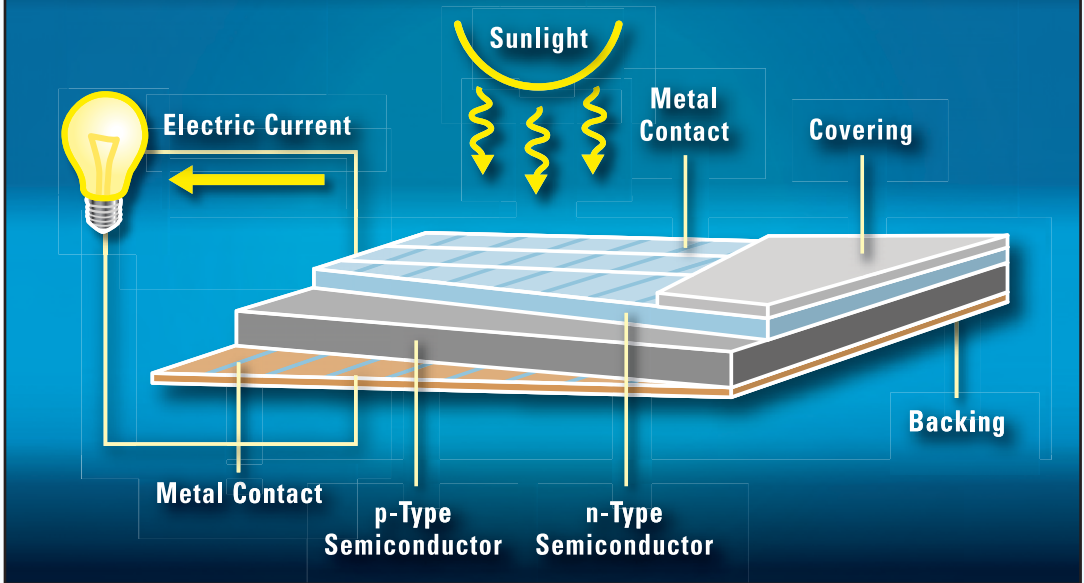


Before!



Sample of tile installed on your neighbor's house!

# A Basic Solar Cell



electric current. The current can leave the cell through the metal contacts and be used.

When light hits a solar cell, much of its energy is wasted. Some light bounces off or passes through the cell. Some is turned into heat. Only light with the right wavelengths, or colors, is absorbed and then turned into electricity.

A typical simple solar cell uses some sunlight to make electricity that flows between the two semiconductor layers. This electric current leaves the cell through the metal contacts and can be used.

## DID YOU KNOW ?

### A Different Kind of Solar Cell

Some solar cells are made from very, very thin layers of material. The layers are thinner than four ten-thousandths of an inch (10 micrometers, or a thousandth of a centimeter). Some of these "thin-film" cells have, like ordinary solar cells, a rigid backing. Others have a flexible backing. Thin-film cells are good for making lightweight or flexible panels. They also are good for covering a large area, such as the walls of a building.

# TESLA SOLAR TILE QUOTE

## Description

### Pre-Construction Process

Place material order with Tesla and receive phase 2 design

Apply for permits with the local AHJ

Apply for Interconnection with the local utility company

Schedule all materials to be delivered to project site

Site verify all materials and prep for install

### Dry In

Remove old roof

Install applicable underlayments to the roof sheathing in accordance with Tesla's manufacturer specifications

Install perimeter and penetration flashings

Install valley flashings

### Glass Tile Installation

Install Tesla Photovoltaic Solar glass, Tesla regular glass, and Tesla metal tiles to mounting planes

Install necessary flashings around penetrations, walls, and chimneys

Install Ridge/Hip caps

Caulk & seal all applicable flashings

### Electrical work

ELECTRICAL COST COMPLETED BY LICENSED ELECTRICIAN IS NOT INCLUDED IN BID. ESTIMATED COST IS approximately \$3,000. Below are the steps that would be coordinated by AHC and completed by licensed electrician

Install inverter

Connect solar tiles to inverter, electrical panel, and outside meter

Coordinate for proper inspections and approval

### SYSTEM SIZE & PRICING

Total cost for TESLA solar roof system to be installed per above. System Size at this time is estimated to be 16.2 kW. This price includes everything other than electrical cost estimated to be approximately \$3,000

Pricing does not include any structural changes to rafters or plywood replacement

### Rebates

Federal Tax Credit

State Tax Credit

<b>Quote subtotal</b>	\$82,464.00
<b>Credit:</b>	(\$5,000.00)
<b>Credited subtotal:</b>	<b>\$77,464.00</b>
<b>Total</b>	\$77,464.00

Signed agreement and a deposit of just \$1000 is required to proceed with finalization of layout design. Remaining balance per above would be due upon completion of the installation. Electrical portion will be billed by licensed electrician after final approval is obtained from county/service provider for system to be turned on to begin solar power generation. AHC will continue to assist as needed with coordination between parties until everything is fully operational.

# AUTHORIZATION

Tesla Solar Tile Quote

\$77,464.00

Name: Elon Musk

Address: 123 genius lane, San Antonio, Tx

Estimates valid for 30 days from date of estimate / A 25% deposit is required before any project begins

## Optional Upgrades

Description	Qty	Unit price	Line total
<input type="checkbox"/> Supply and Install Tesla Charger in Garage	1	\$2,800.00	\$2,800.00
<input type="checkbox"/> Yearly Maintenance	1	\$1,440.00	\$1,440.00

## Customer Comments / Notes

## My Product Selections

Flashing Color

Caulking Color

Site Contact

Elon Musk:

Date:

By signing this form I agree to and confirm the following: I certify that I am the registered owner of the above project property, or have the legal permission to authorize the work as stated. I agree to pay the total project price and understand that this work will be completed in accordance with industry best practices.



## **TESLA SOLAR ROOF LIMITED WARRANTY (USA)**

**Effective Date:** March 16, 2021

**Applies to Product Reference Number:**

Tesla SR-TE-03-01

### **Limited Warranties**

Tesla, Inc. warrants that:

- (1) **Product Warranty.** Your Solar Roof will be free from defects in design and materials for 25 years from the date your Solar Roof is installed, except as otherwise provided in the Module Warranty below.
- (2) **Weatherization Warranty.** Your Solar Roof will remain in place and prevent damage to your Home caused by the passage of wind and rain through your Solar Roof for 25 years from the date your Solar Roof is installed.
- (3) **Module Warranty.** The power output capacity<sup>1</sup> of your Solar Roof will be at least 95.0% of the “Rated Peak Power”<sup>2</sup> specified on the Solar Roof data sheet (multiplied by the size of your Solar Roof) at 5 years after your Solar Roof is installed. The power output capacity will decline by no more than 0.5% per year for the following 20 years. This warranty covers the power your Solar Roof will produce under standard test conditions.

Note that this Limited Warranty (including its duration) is subject to certain exclusions and limitations that are set out in detail below.

### **Remedies**

If your Solar Roof fails to comply with the above Limited Warranty, Tesla will, in its sole discretion, repair or replace the defective part of your Solar Roof (using new or refurbished parts). If your Solar Roof is repaired or replaced under this Limited Warranty, the remainder of the original warranty period will apply to the repaired or replaced portion of your Solar Roof. The original warranty period does not extend because your Solar Roof is repaired or replaced. These remedies are your sole remedy, and Tesla’s sole liability, for any claims arising from or relating to the Limited Warranty or your Solar Roof.

### **What Products are Covered?**

This Limited Warranty applies to any Tesla Solar Roof that (1) was purchased from Tesla in the United States of America; (2) has one of the product reference numbers mentioned above; and (3) is installed in the United States of America.

This Limited Warranty does not cover (i) the workmanship of the installer of your Solar Roof; (ii) materials and equipment supplied by your installer and not Tesla (which may include, for example, a roof underlayment); or (iii) power level electronics (meaning as applicable, the inverter, rapid shut-down device and mid-circuit interrupters). Your power level electronics may be manufactured by Tesla, in which case they are covered by our separate Tesla Solar Inverter and Solar Shutdown Device Limited Warranty. If they are not manufactured by Tesla, they will come with at least a 10-year warranty from their manufacturer.

<sup>1</sup> Power output capacity refers to the ability of a Solar Roof module to produce power under Tesla’s standard test conditions. Tesla’s standard test conditions are Air Mass 1.5, Irradiance 1000W/m<sup>2</sup>, Module Temperature 25°C.

<sup>2</sup> The Solar Roof module’s “Rated Peak Power” may vary +/- 5% at time of manufacture.

Solar Roof Purchase Agreement  
Tesla, Inc.



If you experience any issues with your power level electronics during the above-referenced warranty periods, please contact Tesla Customer Service so we can assist, including helping you make a warranty claim to the manufacturer (if applicable). When you need to replace any of your power level electronics after their warranted life, please contact Tesla Customer Service and we will help you obtain and install the applicable replacement power level electronic component, at your cost.

### **Who Can Make a Claim?**

Limited Warranty claims can be made by or on behalf of the end user who acquired the Solar Roof for installation on his or her Home, or any subsequent owner of the Home who provides proof of ownership of the Home.

**Agreement to Arbitrate.** Please carefully read this provision, which applies to any dispute between you and Tesla, Inc. and its affiliates (together “Tesla”).

If you have a concern or dispute, please send a written notice describing it and your desired resolution to [resolutions@tesla.com](mailto:resolutions@tesla.com).

If not resolved within 60 days, you agree that any dispute arising out of or relating to any aspect of the relationship between you and Tesla will not be decided by a judge or jury but instead by a single arbitrator in an arbitration administered by the American Arbitration Association (AAA) under its Consumer Arbitration Rules. This includes claims arising before this Agreement, such as claims related to statements about our products.

We will pay all AAA fees for any arbitration, which will be held in the city or county of your residence. To learn more about the Rules and how to begin an arbitration, you may call any AAA office or go to [www.adr.org](http://www.adr.org).

The arbitrator may only resolve disputes between you and Tesla, and may not consolidate claims without the consent of all parties. The arbitrator cannot hear class or representative claims or requests for relief on behalf of others purchasing or leasing Tesla products. In other words, you and Tesla may bring claims against the other only in your or its individual capacity and not as a plaintiff or class member in any class or representative action. If a court or arbitrator decides that any part of this agreement to arbitrate cannot be enforced as to a particular claim for relief or remedy (such as injunctive or declaratory relief), then that claim or remedy (and only that claim or remedy) shall be severed and must be brought in court and any other claims must be arbitrated.

If you prefer, you may instead take an individual dispute to small claims court.

You may opt out of arbitration within 30 days after signing this Agreement by sending a letter to: Tesla, Inc.; P.O. Box 15430; Fremont, CA 94539-7970, stating your name, product and intent to opt out of the arbitration provision. If you do not opt out, this agreement to arbitrate overrides any different arbitration agreement between us, including any arbitration agreement in a lease or finance contract.

### **Maintenance and Operation**

Tesla will provide you with an initial copy of the Solar Roof Owner’s Manual, and may provide updated versions of such manual, including by publication on Tesla’s website (collectively, the “Owner’s Manual”). The Owner’s Manual provides you with Solar Roof operation and maintenance instructions, answers to frequently asked questions, troubleshooting tips and service information. You must maintain and operate the Solar Roof in accordance with the instructions in the Owner’s Manual.

The Solar Roof requires routine maintenance that is not covered by this Limited Warranty. This required maintenance is set out in the Owner’s Manual. Routine maintenance must be performed in compliance with the



requirements set out in the Owner's Manual.

The solar array electrical components in your Solar Roof have a 25-year operating life. If you operate the power producing parts of your Solar Roof after the period of the Module Warranty, you assume all the risk and liability of that operation.

If you think there is a problem with your Solar Roof, you may call us. As a first step we will review historical energy production data from your system to remotely diagnose and resolve any problems. If we determine that there is a problem but we cannot diagnose the specific problem remotely, we will send a qualified Solar Roof professional to your Home. If repairs are needed and covered by this Limited Warranty, you will not be charged for the repairs. If repairs are not covered by this Limited Warranty, we will charge you our then-current site visit fee plus the cost for any work you authorize us to do.

### **Limitations and Disclaimer**

**THIS LIMITED WARRANTY IS THE ONLY EXPRESS WARRANTY MADE IN CONNECTION WITH YOUR SOLAR ROOF. Any other warranties, remedies and conditions, whether oral, written, statutory, express or implied (including any warranties of merchantability and fitness for purpose, and any warranties against latent or hidden defects) are expressly disclaimed. If such warranties cannot be disclaimed, Tesla limits the duration of and remedies for such warranties to the durations and remedies described in this Limited Warranty. This Limited Warranty does not warrant any specific electrical performance of your Solar Roof other than that described in the Module Warranty.**

### **Relationship with Applicable Law**

This Limited Warranty gives you specific rights, and you may also have other rights which vary from state to state. For example, some states do not allow limitations on how long an implied warranty lasts, meaning the limitations in the "Limitations and Disclaimer" section above may not apply to you. The terms of this Limited Warranty will apply to the extent permitted by applicable law. For a full description of your legal rights you should refer to the laws applicable in your jurisdiction.

### **General Exclusions**

This Limited Warranty does not apply to any breach of this Limited Warranty directly or indirectly caused by or resulting from any of the following: (i) abuse, misuse or negligence, (ii) accidents or other events beyond Tesla's (or its affiliates', subcontractors' or representatives') reasonable control, including but not limited to lightning, flood, earthquake, fire, wind events with a gust velocity greater than 139 miles per hour, hail and other extreme weather events; (iii) failure to operate or maintain your Solar Roof in accordance with the Owner's Manual; (iv) removal or reinstallation of your Solar Roof at a location other than the original installation location; (v) strikes by balls or other objects, dirt, dust, bird excrement, animals, insects, foliage or algae growth; (vi) water entering around a fitting, accessory or other material not supplied by Tesla; (vii) any material or equipment not supplied by Tesla that the Solar Roof may be connected to; or (viii) someone other than Tesla installing, removing, re-installing or repairing the Solar Roof (including, but not limited to, damaging the Solar Roof during such work).

In addition, this Limited Warranty does not cover (a) conditions at your Home not caused by our breach of this Limited Warranty, including, but not limited to, unpermitted conditions, improper electrical wiring, defects in the roof structure that cause it to sag over time, chimney or exhaust vent heights that are reduced by your Solar Roof, cracked or crumbling masonry, or inadequate attic ventilation; (b) normal wear and tear or deterioration, or superficial defects, dents or marks that do not impact the performance or functionality/integrity of your Solar Roof; (c) damage or deterioration that occurs after the expiration or voiding of all or part of the Limited Warranty; or (d) theft or vandalism of your Solar Roof or any of its components.

Finally, please note that the color of replacement Solar Roof tiles may vary from the originals due to normal



weathering, changes in our Solar Roof, or other causes.

### **Modifications and Waivers**

No person or entity, including a Tesla employee or authorized representative, may modify or waive any part of this Limited Warranty, or make any additional promises to you about the Solar Roof that are not in this Limited Warranty. Tesla may occasionally offer to pay some or all of the cost of certain repairs that are not covered by this Limited Warranty, either for specific Solar Roof models or on an ad hoc, case-by-case basis. Tesla reserves the right to do so without incurring any obligation to make a similar payment to other Solar Roof owners.

### **Limitation of Liability**

**TESLA IS NOT LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, INDIRECT, SPECIAL, EXEMPLARY OR PUNITIVE DAMAGES ARISING OUT OF OR RELATED TO THIS LIMITED WARRANTY, REGARDLESS OF THE FORM OF ACTION AND REGARDLESS OF WHETHER TESLA HAS BEEN INFORMED OF, OR OTHERWISE MIGHT HAVE ANTICIPATED, THE POSSIBILITY OF SUCH DAMAGES. TESLA IS NOT LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, INDIRECT, SPECIAL, EXEMPLARY, PUNITIVE, OR OTHER DAMAGES OF ANY KIND RELATING TO ANY DAMAGE TO YOUR HOME OR TO YOUR HOME'S CONTENTS WHETHER FOR BREACH OF THIS LIMITED WARRANTY, NEGLIGENCE, STRICT LIABILITY OR OTHER CLAIMS DERIVED IN TORT OR FOR ANY OTHER CAUSE. TESLA'S AGGREGATE LIABILITY ARISING OUT OF ALL CLAIMS MADE UNDER THIS LIMITED WARRANTY AND (IF APPLICABLE) ALL CLAIMS MADE UNDER ANY AGREEMENT WITH TESLA FOR THE PURCHASE AND INSTALLATION OF YOUR SOLAR ROOF, WILL NOT EXCEED THE AMOUNT YOU PAID FOR YOUR SOLAR ROOF.**

**SOME STATES DO NOT ALLOW, OR RESTRICT, THE EXCLUSION OR LIMITATION OF DAMAGES, INCLUDING INCIDENTAL OR CONSEQUENTIAL DAMAGES, SO THE ABOVE LIMITATION OR EXCLUSION MAY NOT APPLY TO YOU, OR MAY ONLY APPLY TO A LIMITED EXTENT.**

### **Governing Law**

All matters arising under or relating to this Limited Warranty shall be governed by the internal substantive laws of the state where your Solar Roof is installed, except to the extent inconsistent with or pre-empted by federal law and without regard to the state's choice of law rules. The application of the United Nations Convention on Contracts for the International Sale of Goods is expressly excluded.

### **Claims Process**

In order to make a claim under this Limited Warranty, please contact us as soon as possible after discovering the problem. Please have available (i) your name, address and a description of the alleged failure(s), (ii) any pictures or other materials you have that show the problem, and (iii) your Solar Roof's original installation date (if known).

### **Tesla Contact Details**

- **Tesla email:** [Energycustomersupport@tesla.com](mailto:Energycustomersupport@tesla.com)
- **Tesla address:** 6569 Las Vegas Boulevard South, Las Vegas, Nevada 89119, Attn: Customer Care - Solar Roof Warranty Claims
- **Tesla telephone number:**  
US: +1 (888) 765-2489

TESLA

# SOLAR PANELS SYSTEM MANUAL



# TERMS AND CONDITIONS

You may cancel this contract from the day you enter into the contract until 10 days after you receive a copy of the contract. You do not need a reason to cancel. If you do not receive the goods or services within 30 days of the date stated in the contract, you may cancel this contract within one year of the contract date. You lose that right if you accept delivery after the 30 days. There are other grounds for extended cancellation. For more information, you may contact your provincial/ territorial consumer affairs office. If you cancel this contract, the seller has 15 days to refund your money and any trade-in, or the cash value of the trade-in. You must then return the goods. To cancel, you must give notice of cancellation at the address in this contract. You must give notice of cancellation by a method that will allow you to prove that you gave notice, including registered mail, fax or by personal delivery.

**I understand that if roof rot is discovered during tear-off COMPANY NAME reserves the right to replace sheathing and bill me up to \$200 in addition to the estimated cost below without notifying me in advance. COMPANY NAME will call me for authorization if wood replacement will exceed \$200.**

I understand that I must remove items from the interior walls of my home that may be damaged or fall due to vibrations from the loading/installation of shingles on to my roof (if applicable), or installation of siding. COMPANY NAME is not liable for such damages.

I understand that minor stucco damage may result when the roof is torn off areas where stucco meets my roof's surface, especially where improperly applied. COMPANY NAME is not liable for repairing said damage.

I understand that any warranty for material used during the project is provided by the material manufacturer. Unless agreed upon otherwise, COMPANY NAME provides a 5-year Workmanship Warranty on portions of the project in which COMPANY NAME fully replaced any existing products. Roofing workmanship warranties will be reduced to one year when home owners have requested that full synthetic underlayment not be installed. Full warranty details available by request.

I understand that, unless agreed upon. This does not apply to products, some of which may deteriorate more rapidly (ie. sealants) and should be inspected on a regular basis, and am not responsible for material shortage and have no claim to material surpluses.

I certify that I am the registered owner of the above project property, or have the legal permission to authorize COMPANY NAME to perform the work as stated and agree to pay the total project price.

I understand that any insurance claims are subject to the specific terms and conditions outlined by my insurance company, and may be subject to insurance company approval.

I understand that payment in full is due upon completion of work as stated in contract. All invoices not paid in full after 15 days will be subject to a 2% per month interest charge.

I understand that approval of my estimate is subject to customer credit approval by COMPANY NAME. I agree that COMPANY NAME may access my credit bureau report(s), trade references, and other credit information prior to granting credit approval.

I acknowledge that I have read and understand this page. Initials: \_\_\_\_\_

# WARRANTY

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This document warrants that should a defect in workmanship, related to the work completed by COMPANY NAME, occur within 5 years of the project, COMPANY NAME will complete repairs within the original project's scope of work at no charge to the customer. This warranty does not cover normal wear and tear, hail damage, wind damage, sun damage, intentional or accidental damage by any person, or acts of God that may or may not merit an insurance claim. This warranty only applies to portions of the project in which COMPANY NAME fully replaced any existing products, and does not cover repairs or service done to another contractor's work. Defects in the building materials used to complete work do not fall under the scope of this workmanship warranty; any building products installed will instead be covered by the product's original manufacturer warranty.

**Customer**

Solar Sample

**Project address**

123 genius lane, San Antonio, Tx

**Date Project Completed**

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Thank you again for choosing COMPANY NAME to complete work on your property. We trust you had a great customer experience!

John Doe – Owner